

From: [Scott Campbell](#)
To: [MRO](#)
Subject: Worker's Compensation intermediaries
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To the Medical Resource Office:

1. We need to end the perverse incentives of 'middleman' discount networks which take millions of dollars away from patient care.
2. Let's spend health care dollars on health care services, not out-of-state 'middlemen' who do not provide health care, but divert massive taxpayer dollars away from Arizona.
3. Middlemen discount networks do not save the payer of the system money. They do not improve care. They take money away from patient care to secure high profit margins for their powerful corporations.
4. Injured workers in Arizona (and CA) deserve the best treatment possible. Payment of at least 90% of the fee schedule will allow superior treatment to that which can be provided when middlemen demand that PTs accept 50-60% discounts OR risk losing their referrals.

Thanks for your time,

Scott Campbell, PT