

Renee Englen

From: Bryan Hill <bryan@rehabunited.com>
Sent: Tuesday, May 09, 2017 12:23 PM
To: MRO
Subject: A PT concerned with how Insurance Companies are taking medical dollars

To Whom it may concern and attention Ms. Kurth,

The Healthcare profession and private practice is in dyer need of help and support from the Medical Resource Office and people who understand the people who count in this world of PT (the client 1st and then those providing the service).

Please consider the following:

Ash, Optum Health and other 3rd party administrators continue to take money from the providers and are restricting visits for patients in need all so they can put money in their pockets, save the insurance companies money (keep in mind they are profiting billions annually), and it is hurting the providers and the patients substantially. California is being devastated by these unregulated 3rd party admins because the insurance companies don't want to manage it, want to cut cost further, and AZ does not want this in their state that is for sure.

Please consider the following:

1. We need to end the perverse incentives of 'middleman' discount networks which take millions of dollars away from patient care.
2. Let's spend health care dollars on health care services, not out-of-state 'middlemen' who do not provide health care, but divert massive taxpayer dollars away from Arizona.
3. Injured workers in Arizona (and CA) deserve the best treatment possible. Payment of at least 90% of the fee schedule will be superior to that which can be provided when middlemen demand that PTs accept 50-60% discounts OR risk losing their referrals.

I strongly encourage you to see the negative impact it plays on the providers. We are being paid 40% less than just a few years ago. The middlemen are literally taking huge percentages from the bottom line that is unnecessary, restricting the patients ability to be properly treated in a reasonable amount of time. Finally, the middleman is using silo care and not recognizing the fact that proper PT reduces overall cost for imaging, surgery, and reduced work ours.

We appreciate you taking a stand against this erosion to our healthcare system. I hope Arizona can protect itself from this criminal behavior by the insurance companies.

Thank you,

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