

From: [Marlene DeRosa](#)
To: [Jacqueline Kurth](#)
Subject: ICA hearing
Date: Wednesday, April 26, 2017 10:16:54 PM

Jacqueline

My name is Marlene DeRosa, and I am the Payer Relations representative for the Arizona Physical Therapy Association. Unfortunately, I will not be able to attend the ICA hearing on Thursday, April 27, 2017. As the Payer Relations liaison, I wanted to provide input regarding the information provided to me in the document “Staff Recommendations and Request for Public Comment for 2017-2018 Arizona Physicians’ and Pharmaceutical Fee Schedule”.

There are 2 items I would like to provide specific commentary on:

1) Conversion Factor Proposal.

My initial review leads me to support this proposal because it appears to provide a more objective manner in which future determination of payment of physical therapists’ services can be valued. Without the further detail on payment specifics, the methodology appears warranted to consider. It appears that this methodology will provide for a much needed consistency in the long term treatment of injured workers.

2) Specialty Networks:

In my opinion, this is an area that needs a significant regulation. I am particularly focused on the sentence in your proposal that states “Under no circumstances is a network permitted to retain more than 10% of the full amount paid for provided medical treatment and/or services.” Both in Arizona and nationally the problem of networks taking advantage of injured workers as well as the workers compensation system has severely curtailed the ability of physical therapists to provide quality of care for injured workers. There is minimal value add from such networks to the care of the worker or to the worker compensation process that warrants extraction of such exorbitant fees.

Thank you for your request of review of this document. If I can be of further assistance or provide additional information, please feel free to contact me at derosamarlene@gmail.com or derosam@summitctr.net. You may also phone me at 928-774-6626.

Professionally,

Marlene DeRosa, PT